



canoe

procurement group of canada



WHO IS CANOE?

- ❑ **Not-for-profit**
- ❑ Cooperative buying group
 - Since 1936

- ❑ Municipal Partnerships
 - Expansion 2019
 - Old vs. New - 2021
 - 5,000+ members

- ❑ Canadian Membership includes:
 - Urban and Rural Municipalities
 - First Nations Communities
 - School Districts
 - Regional Districts
 - Education
 - Not-for-Profit Organizations
 - Any many more...

- ❑ Sourcewell's Canadian Partner

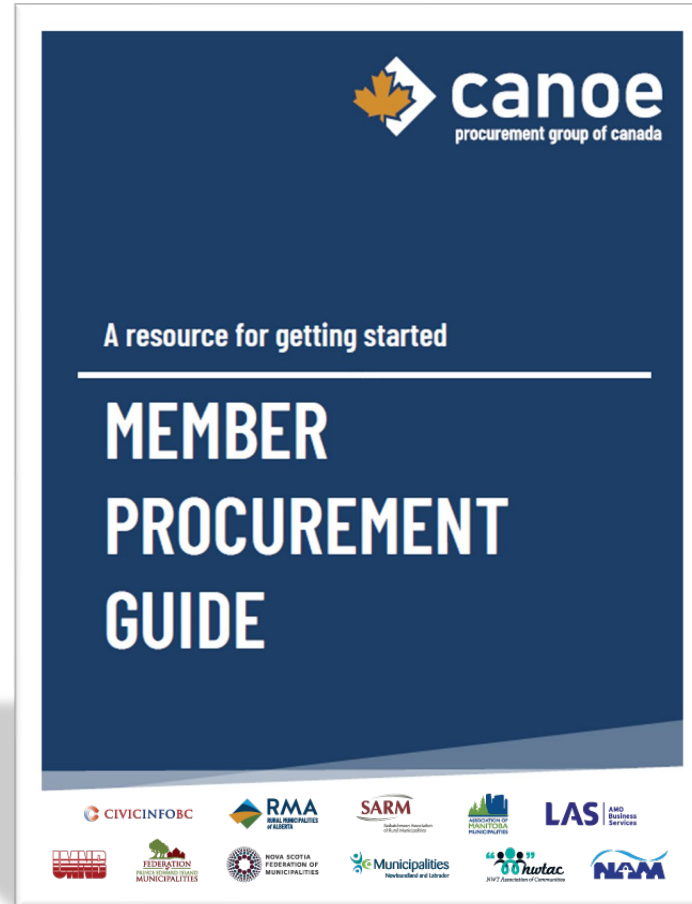


Figure 1. Canadian Free Trade Agreement, (2023)



Figure 3. Sourcewell, (2023)

CANOE PARTNERSHIPS



HELPING OUR MEMBERS

❑ Save you money

- Aggregated buying power across Canada
- Preferred pricing for members

❑ Save you time

- We go to tender on behalf of our members, so you do not have to
 - BC BID
 - **BIDS AND TENDERS**
 - SaskTenders
 - Alberta Purchasing Connection
 - Service NB

❑ Additional Benefits

- Member support throughout purchase process
- Access to a wide variety of suppliers
- Continue to work with local distributors
- No membership fee
- No minimum purchasing requirements/commitments
- Free quotes, cost analysis, member assessments



COMPLIANCE

- Fair, open, transparent and non-discriminatory
 - Fully compliant with trade legislation
 - Documents
 - RFP
 - Contract
 - Evaluation Summary
 - Proof of Publication
 - Proposal Opening Record
 - Comment & Review
 - Board Resolution

- Member Bylaws
 - Co-operative Purchasing

- Members must post a Notice of Intention to use the GPO
 - NOI will need to be posted at least annually, for 2 weeks
 - Required by the CFTA



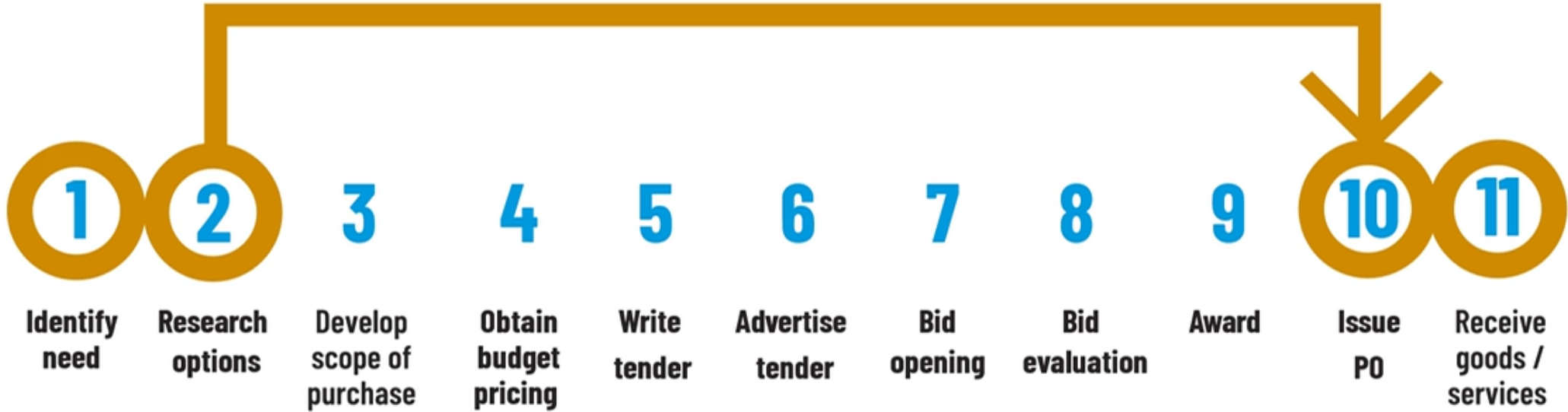
DID YOU KNOW

As a member of a Group Purchasing Organization (GPO), you must have a Notice of Participation posted.

The Canadian Free Trade Agreement (CFTA) states the following:

7. A procurement entity shall publish a notice of its participation with the buying group at least annually on one of the tendering websites or systems designated by its Party. That notice shall direct potential suppliers to the buying group tender notices website if it is different from its Party's tendering websites or systems.

TRADITIONAL VS. COOPERATIVE PROCUREMENT



QUESTIONS?