

Date: February 6, 2020
 Quote Number: AC014
 Customer Account Number: from CRM
 Expires: April 6, 2020
 Customer PO: xxxxxxxxxxxx

Bill To: Jason Marr
 Director of Public Works
 Town of Pelham
 20 Pelham Town Square, PO Box 400
 Fonthill, ON L0S 1E0

Ship To: Jason Marr
 Director of Public Works
 Town of Pelham
 20 Pelham Town Square, PO Box 400
 Fonthill, ON L0S 1E0

Salesperson	Payment Terms	Currency
Allison Craig	Due on receipt or Net 45, 1% per month thereafter	CAN

Qty	Item Number and Service	Description of Services	Unit Price	Line Total
1	910001089 - Professional Services - Support for Aerial Spray Block Development	In collaboration with Town staff and the aerial applicator, BioForest staff will use the results from the 2019 Gypsy Moth Egg Mass Surveys, and other available and applicable data layers, to recommend treatment areas for 2020.	\$ 425.00	\$ 425.00
1	910001089 - Professional Services - Pre-Aerial Spray Larval Emergence and Leaf Development Assessment	Through a combination of computer temperature modelling and ground surveys, BioForest will track and monitor leaf development and larval emergence in order to provide guidance on ideal spray window. Continuous updates will be provided to Town staff.	\$ 10,400.00	\$ 10,400.00
2	910001089 - Professional Services - Aerial Spray Daily Weather Monitoring	Using portable weather stations, BioForest staff will monitor weather patterns and record crucial weather condition data during the aerial spray window. Weather conditions will be closely monitored in the field to ensure that the applications are made during meteorological conditions that are best suited to maximize spray deposit in the spray blocks and minimize off-target movement. NOTE: Unit Price is per day; quote assumes two (2) spray days.	\$ 295.00	\$ 590.00
1	910001089 - Professional Services - Post-Aerial Spray Efficacy Assessment (ADAM Kit)	Efficacy assessments will be performed using the ADAM Kit methodology within 24 hours of each spray event to evaluate Btk deposit. Sampling density will be determined as per the manufacturer's specifications and by the industry standard sampling rate.	\$ 6,750.00	\$ 6,750.00
1	910001089 - Professional Services - Post-Aerial Spray Defoliation Surveys	Defoliation surveys will be performed after host trees have reached full leaf development and gypsy moth caterpillars have ceased feeding. Results will provide an early indication of spray success, prior to the follow-up egg mass surveys to be conducted later in the fall/winter.	\$ 2,450.00	\$ 2,450.00
1	910001089 - Professional Services - Technical Summary Report	A technical report will summarize findings of optimal larval emergence and leaf development, weather condition data, post-spray efficacy assessments and post-spray defoliation surveys. The report will include maps, graphs and charts to illustrate the results of the spray program.	\$ 1,850.00	\$ 1,850.00
1	910001089 - Professional Services - Communication and Outreach Support	One (1) BioForest technical staff will attend two (2) open house events in the spring of 2020 in order to answer resident inquiries regarding gypsy moth biology. The same staff member will attend as a delegation and present the results of the 2020 aerial spray program at one (1) Council meeting in the fall of 2020.	\$ 1,450.00	\$ 1,450.00
			Subtotal	\$ 23,915.00
			Sales Tax	13%
			Total	\$ 27,023.95

Quotation prepared by: Allison Craig

For TreeAzin purchases:
 This pest control product is for use only in accordance with the directions on the label. Any use of this product inconsistent with the label directions is an unauthorized use. The user assumes all risk to persons, plants or property of any unauthorized use of this product and will indemnify BioForest Technologies Inc. for all damages and costs incurred by it arising from the user's unauthorized use of this product.

To accept this quotation, sign here and return: _____

Thank you for your business!

Remit Payments to:

Lallemand Inc. / BIOFOREST
 59 Industrial Park Crescent, Unit 1
 Sault Ste. Marie, ON P6B 5P3

1-888-236-7378 / support@bioforest.ca / order@bioforest.ca

TAX Numbers: GST: 894788835RT003 / QST: 1000093161TQ0508 / SASK 2643252

