

Meridian Community Centre  
Actual Results to Budget  
as at September 30, 2019 (75% of time lapsed)

		Budget 2019	Actual 2019 YTD Total	Actual as a % of Budget	Notes	Actual January 2019	Actual February 2019	Actual March 2019	Actual April 2019	Actual May 2019	Actual June 2019	Actual July 2019	Actual August 2019	September 2019	Total YTD
<b>Revenues</b>															
Arena Revenues		\$ 539,219	\$ 374,244	69%	(1)	\$ 88,354	\$ 78,269	\$ 38,411	\$ 30,032	\$ 15,590	\$ 17,618	\$ 20,679	\$ 33,715	\$ 51,576	\$ 374,244
Multi-Purpose Space Revenues		63,000	54,291	86%		7,271	5,128	6,629	7,283	7,651	4,912	4,264	3,518	7,634	\$ 54,291
Gymnasium		61,000	47,197	77%	(2)	1,175	6,628	7,400	5,788	6,687	3,932	5,956	5,102	4,529	\$ 47,197
Programming Revenues		114,800	132,375	115%	(3)	1,921		12,861	(71)			62,079	55,585		\$ 132,375
Grants		42,700	62,774	147%	(4)	3,558	3,558	3,559	3,558	28,308	8,558	3,558	3,558	4,558	\$ 62,774
Other Revenues - Miscellaneous		55,550	46,058	83%	(5)	11,404	6,758	3,081	6,190	4,352	2,686	4,168	2,154	5,265	\$ 46,058
Advertising		30,000	22,987	77%	(5)				7,500					15,487	\$ 22,987
<b>Total Revenues</b>	<b>(a)</b>	<b>\$ 906,269</b>	<b>\$ 739,925</b>	<b>82%</b>		<b>\$ 113,683</b>	<b>\$ 100,341</b>	<b>\$ 71,941</b>	<b>\$ 60,280</b>	<b>\$ 62,588</b>	<b>\$ 37,706</b>	<b>\$ 100,705</b>	<b>\$ 103,632</b>	<b>\$ 89,049</b>	<b>\$ 739,925</b>
<b>Expenditures</b>															
Salaries and Benefits		\$ 1,068,127	\$ 730,901	68%	(6)	\$ 99,114	\$ 74,407	\$ 75,126	\$ 51,819	\$ 64,537	\$ 68,789	\$ 84,759	\$ 141,221	\$ 71,127	\$ 730,901
Professional Development		10,900	10,522	97%		6,752		102				310		3,358	10,522
Associations/Memberships		7,000	3,368	48%		3,013	305					50			3,368
Travel		4,500	2,401	53%						2,401					2,401
Hydro		542,140	211,853	39%	(7)	37,634	36,695	(26,028)	18,015	22,329	22,919	32,468	29,280	38,543	211,853
Natural Gas		95,072	38,627	41%	(8)	6,462	7,282	5,699	4,121	2,261	1,868	2,196	3,313	5,425	38,627
Water		45,212	23,329	52%	(9)		6,237		5,305		4,451		7,336		23,329
Telephone		4,200	8,897	212%	(10)	618	618	1,193	1,160	1,189	1,161	881	1,207	871	8,897
Office Supplies		6,150	4,074	66%		89	316	187	167	160	635	677	588	1,255	4,074
Material and Supplies		48,000	68,696	143%	(11)	8,067	8,207	7,285	1,836	1,869	6,337	11,600	6,565	16,931	68,696
Furniture & Equipment		1,000	18,712	1871%	(11)		81		9,111	7,305				2,215	18,712
Material and Supplies-Janitorial		34,488	13,857	40%		1,415	1,117	1,177	400	3,186	757	1,710	2,438	1,658	13,857
Fuel		4,850	3,133	65%		622	529	431	153	290	138	24	487	460	3,133
Internet		12,000	7,418	62%		824	824	825	824	824	824	824	824	824	7,418
Insurance		30,000	43,716	146%	(12)		3,597		15,303				24,816		43,716
Contract Services-Janitorial		135,968	60,249	44%	(13)	15,205	17,036	15,205	15,500		(2,697)				60,249
Contract Services-Other		118,950	91,007	77%		7,014	5,733	7,296	7,081	15,113	3,982	26,315	15,472	3,001	91,007
Repairs and Maintenance		11,500	5,167	45%			34	2,410	80	246	1,297	504	595		5,167
<b>Total Expenditures before Debt and Other Items</b>	<b>(b)</b>	<b>\$ 2,180,057</b>	<b>\$ 1,345,928</b>	<b>62%</b>		<b>\$ 186,829</b>	<b>\$ 163,018</b>	<b>\$ 90,907</b>	<b>\$ 130,875</b>	<b>\$ 121,708</b>	<b>\$ 110,460</b>	<b>\$ 162,319</b>	<b>\$ 234,142</b>	<b>\$ 145,669</b>	<b>\$ 1,345,928</b>
<b>Net Surplus (Deficit) before Debt and Other Items</b>	<b>(c) = (a) - (b)</b>	<b>\$ (1,273,788)</b>	<b>\$ (606,004)</b>	<b>48%</b>		<b>\$ (73,146)</b>	<b>\$ (62,677)</b>	<b>\$ (18,966)</b>	<b>\$ (70,595)</b>	<b>\$ (59,120)</b>	<b>\$ (72,754)</b>	<b>\$ (61,614)</b>	<b>\$ (130,510)</b>	<b>\$ (56,620)</b>	<b>\$ (606,004)</b>
<b>Debt Activity</b>															
Tax Levy Debenture Interest		\$ (288,500)	\$ (144,779)	50%	(14)						\$ (144,779)				\$ (144,779)
Tax Levy Debenture Principal		(191,768)	(95,090)	50%	(14)						(95,090)				(95,090)
Development Charge Revenue		630,310	630,310	100%		317,023						313,287			630,310
Development Charge Debenture Interest		(377,212)	(377,212)	100%	(15)	(191,485)						(185,727)			(377,212)
Development Charge Debenture Principal		(253,098)	(253,098)	100%	(15)	(125,538)						(127,560)			(253,098)
<b>Pre-MCC RCW and Facility Net Costs</b>		893,531	670,149	75%		74,461	74,461	74,461	74,461	74,461	74,461	74,461	74,461	74,461	670,149
<b>One-time Transfer from MCC Reserve</b>		425,500	319,122	75%		35,458	35,458	35,458	35,458	35,458	35,458	35,458	35,458	35,458	319,122
<b>Net Debt and Other Items</b>	<b>(d)</b>	<b>\$ 838,763</b>	<b>\$ 749,402</b>	<b>89%</b>		<b>\$ 109,919</b>	<b>\$ 109,919</b>	<b>\$ 109,919</b>	<b>\$ 109,919</b>	<b>\$ 109,919</b>	<b>\$ (129,950)</b>	<b>\$ 109,919</b>	<b>\$ 109,919</b>	<b>\$ 109,919</b>	<b>\$ 749,402</b>
<b>NET SURPLUS (DEFICIT)</b>	<b>(e) = (c) + (d)</b>	<b>\$ (435,025)</b>	<b>\$ 143,398</b>	<b>-33%</b>		<b>\$ 36,773</b>	<b>\$ 47,242</b>	<b>\$ 90,953</b>	<b>\$ 39,324</b>	<b>\$ 50,799</b>	<b>\$ (202,704)</b>	<b>\$ 48,305</b>	<b>\$ (20,591)</b>	<b>\$ 53,299</b>	<b>\$ 143,398</b>

**Actual Results to Budget  
as at September 30, 2019 (75% of time lapsed)**

## Explanatory Notes:

- (1) Higher ice rental revenue during hockey season; expected to be lower in the summer. There was one rink open from April to mid-August. Two rinks are open from January to March and from mid-August to December.
- (2) Revenue for January 2019 has been adjusted to reflect changes made within the recreation software permit system related to bookings held during 2018 but adjusted in 2019. Permits are now being set up monthly to ensure more accuracy in monthly reporting.
- (3) Due to popularity and high demand for camp programs, additional spaces were added resulting in additional revenue.
- (4) New Horizons for Seniors Program Grant monies received for approximately \$25,000 subsequent to budget approval.
- (5) Advertising payments will be received in September and December. Total anticipated advertising revenue should be close to budget for 2019. Miscellaneous revenue includes cost recoveries, equipment rentals, event revenue, donations, concession sales, and other items that are individually too small to classify separately.
- (6) There were three pay periods in August, and more camp staff are employed in the summer.
- (7) A credit of \$66,858 was received for the period of Nov 22, 2017 to March 25, 2019. A lower rate is now being charged. There should be a minimum of \$150,000 savings on this budget line for 2019.
- (8) Natural gas usage will be higher in the fall and winter months.
- (9) Water is billed bi-monthly.
- (10) Telephone costs for the MCC are coming in above budget and are now estimated at \$15,000 for the year, due to dedicated analog lines required for the elevators as well as handheld devices for staff which were budgeted in facilities - general. Budget savings are expected in general facilities expense to offset.
- (11) Costs incurred for puck boards, equipment hooks and cable covers. Purchase of floor equipment, including floor scrubbers. Savings in Contract-Services-Janitorial expected to offset the cost. Increased cost of materials in September due to supplies purchased with New Horizons for Seniors grant funding, which was received subsequent to 2019 budget approval, as well as pads and netting for the goals.
- (12) Insurance exceeding budget based on rates renewed in July 2019. 2020 budget will be adjusted to reflect higher premiums.
- (13) Expenses for Contracted Services - Janitorial ended on April 30, 2019. Staff have taken on the janitorial duties.
- (14) Tax levy debenture payments for the MCC occur in June and December.
- (15) Development charge debenture payments for the MCC occur in January and July.

**Meridian Community Centre  
Revenue by Major Customer & Activity  
for the month ended Sept 30, 2019**

Appendix 2 (3 of 6)

	Hours	Amount
<b>Arena Revenues</b>		
Pelham Minor Hockey Association (PMHA)	118.5	\$ 17,127
Niagara Centre Skating Club (NCSC)	27.0	3,902
Pelham Junior Hockey Club	25.5	3,854
Southern Tier Admirals AAA Hockey	45.0	6,504
Pelham Raiders Minor Lacrosse Association	-	-
Public Ice	117.0	17,729
School Ice	-	-
Recreation & Wellness Programming	71.0	2,459
<b>Arena Revenues Subtotal</b>	<b>404.0</b>	<b>\$ 51,576</b>
<b>Multi-Purpose Space Revenues</b>		
Room Rentals	144.5	\$ 3,031
Recreation Programming	120.0	4,243
Rental Space Tables		360
<b>Multi-Purpose Space Revenues Subtotal</b>	<b>264.5</b>	<b>\$ 7,634</b>
<b>Gymnasium Revenues</b>		
Pelham Panthers Basketball	217.0	\$ 4,243
Other	9.0	286
<b>Gymnasium Revenues Subtotal</b>	<b>226.0</b>	<b>\$ 4,529</b>
<b>Camp and Multi-Space Program Revenue</b>		<b>\$ -</b>
<b>Grants</b>		<b>\$ 4,558</b>
<b>Other Revenues</b>		
Advertising Revenues		15,487
Miscellaneous Revenues		5,265
<b>Other Revenues Subtotal</b>	<b>-</b>	<b>\$ 20,752</b>
<b>TOTAL REVENUES</b>	<b>894.5</b>	<b>\$ 89,049</b>

<b>Town of Pelham</b>			
<b>Meridian Community Centre Facility Usage Statistics Internal Activities</b>			
For the month ended September 30, 2019			
<b>Facility Name</b>	<b>Description</b>	<b>Days Reserved</b>	<b>Hours Reserved</b>
195- Main Level Meeting Room	Meeting Room	1	2
211 and 212-Kinsmen Community Room	Full Room	7	28
211-Kinsmen Community Room	1/2Room	2	4
212-Kinsmen Community Room	1/2 Room	1	2
218-Dr Gary & Mall Accursi Rm Kitchen	Kitchen (add on)	1	6
228 and 229-Dr Gary & Mall Accursi Rm.	Full Room	3	18
228-Dr Gary & Mall Accursi Community RmA	1/2 Room	11	41
229-Dr Gary & Mall Accursi Community RmB	1/2 Room	15	36
230-Dr & Mrs Accursi Special Function Rm	Special function room (add on)	2	10
Duliban Insurance Arena	Arena	18	38
Accipiter Arena	Arena	15	34
MCC Lucchetta Gymnasium 1 - Full Gym	Full Gym	12	28
MCC Lucchetta Gymnasium 2 - Full Gym	Full Gym	23	93
<b>Total</b>		<b>111</b>	<b>337</b>
*Internal Activities revenue comes from programming.			

<b>Town of Pelham</b>			
<b>Meridian Community Centre Facility Usage Statistics External Activities</b>			
For the month ended September 30, 2019			
<b>Facility Name</b>	<b>Description</b>	<b>Days Reserved</b>	<b>Hours Reserved</b>
211 and 212-Kinsmen Community Room	Full Room	6	64
211-Kinsmen Community Room	1/2 Room	2	6
212-Kinsmen Community Room	1/2 Room	5	12
218-Dr Gary & Mall Accursi Rm Kitchen	Kitchen (add on)	2	18
228 and 229-Dr Gary & Mall Accursi Rm.	Full Room	1	12
228-Dr Gary & Mall Accursi Community RmA	1/2Room	6	35
229-Dr Gary & Mall Accursi Community RmB	1/2 Room	5	17
230-Dr & Mrs Accursi Special Function Rm	Special function room (add on)	1	12
Accipiter Arena	Arena	28	190
Duliban Insurance Arena	Arena	28	144
MCC Lucchetta Gymnasium 1 - Full Gym	Full Gym	23	106
MCC Lucchetta Gymnasium 1 - No.1A	1/4 Gym	9	18
MCC Lucchetta Gymnasium 2 - Full Gym	Full Gym	21	96
MCC Lucchetta Gymnasium 2 - No.2	1/4 Gym	3	3
MCC Lucchetta Gymnasium 2 - No.2A	1/4 Gym	2	3
<b>Total</b>		<b>142</b>	<b>734</b>
*External Activities revenue comes from room and gym.			

### Meridian Community Centre Hydro Usage

